

MINNESOTA TRAPSHOOTING ASSOCIATION
Board of Directors Meeting
April 30, 2011 at Alexandria Shooting Park

Board members present: Glen Lonneman, Keith Koosman, Tom Brooks, Mark Zauhar, Tom Sletta, Steven Shane, Perry Nodsle, Cindy Townsend, Tim Mackey, Mark Stevens, David Smith, Glenn Linden, Ron Noren, George Pappas, Scott Steffen, Sally Stevens

Also present: Tom Townsend, Bob Munson, Sid Schmidt, Steve Schmidt

Meeting was called to order at 1:59pm by President Glen Lonneman.

Secretary Report

Sally Stevens reviewed activities between the last board meeting to present, including mailings to all 2010 All State Team recipients, shoot cards and newsletters to current MTA members, and other various duties.

Treasurers Report

Tom Brooks reviewed the financial report previously sent to the board via email by our accountant. Glen Lonneman handed out a report created by Saunders, Mertens & Schmitz, PA, the firm hired to complete our Agreed-Upon Procedures review. A bill for this review has been received by Tom Brooks for \$750.00. George Pappas stated that the line item labeled 'Secretary' still needs to make the change on a line from 'Secretary' to 'Accounting'. George Pappas moved that we accept the Agreed Upon Procedure report and authorize payment of \$750.00; Glenn Linden seconded. Carried unanimously.

ATA Delegate Report

Ron Noren reported that this year's Grand American is starting on Wednesday for economic purposes as it will save approximately \$23,000. The ATA has one of their strongest balance sheets ever with more than \$10,000,000. He also stated that, in past leases for the Grand, there hasn't been money designated for equipment repair; now 10% will be set aside for this purpose. The \$200,000 Martin donation has been modified to allow \$100,000 to go into the daily Lewis' so there will be a better payout overall for shooters. Camping will now be all ATA-managed. Executive Committee expenses were down 23% from past spending and will continue to be reduced.

Ron Noren received a letter from the Illinois State Trapshooting Association suggesting each state sponsor a shelter at the Grand. The cost is \$2,000 for a shelter and signage; two shelters will be built per trap. Given the current economy the MTA will forgo it for 2011 but consider it for 2012.

AIM/SCTP Round Reimbursement Program

Sally Stevens read an email describing this program as had been run in the past. Discussion revolved around the economics of the program at this time, a review of the current youth program benefits now in place in Minnesota, and the original intent of the reimbursement program which was to encourage youth shooting in Minnesota.

George Pappas moved that the MTA not continue this program; Scott Steffen seconded. Carried unanimously.

State Shoot Target Increase

Glen Lonneman reviewed 2010 State Shoot income and expenses and, considering increased costs and decreased income, concern that the MTA will run the 2011 State Shoot at a loss without a target increase. Extensive discussion revolved around potential target increases from current rates of \$28.50, increased supply costs to host the shoot and rates from surrounding State Shoots and Satellite Grands. The board also discussed the importance of keeping our State Shoot site economically viable, including the possibility of an exclusive shoot date for Alexandria Shooting.

Dave Smith moved that there be no increase for 2011 State Shoot fees; Keith Koosman seconded. Discussion focused on the impact a lack of increase would have on our bottom line, how an increase would affect our shooters, and what the concrete loss is that the board is looking at for 2011. Glen Lonneman called for the vote which failed to pass 4-11.

Glen Lonneman moved that rates be increased to \$30.00 for 2011 in order to cover increased shoot costs; Dave Smith seconded. Carried unanimously.

State Shoot Work List

Glen Lonneman reviewed his current work list and stressed that the championship days are when the most volunteer help is needed. The board discussed possible volunteers and the specifics of setting up the shoot each day.

Minnesota Youth Shooting Foundation Update

Mark Zauhar reported that the progress has been quite slow. An attorney who specializes in nonprofit law reviewed the rough draft of the bylaws, articles of incorporation, and 501(c)3 application and felt that, as they stood, nonprofit status would be denied, therefore requiring more work before submission.

Mark Zauhar received fundraising recommendations by the nonprofit attorney and reported that he is working with Krieghoff for a gun donation to be auctioned off during this year's Friday night banquet for the Youth Fund.

Darrel Terning's firm has submitted a bill to the MTA for \$700 (a reduced fee) for work previously done to prepare 501(c)3 status documents. Mark Zauhar will forward that bill to Glen Lonneman for review. George Pappas moved that we direct Glen Lonneman to look into the accounting bill and pay it as needed; Sally seconded. Carried unanimously.

Youth Day at the State Shoot

Mark Stevens reviewed the preliminary plans for the youth portion of this year's State Shoot. He requested \$425 for two perpetual trophies for the champion Sub-Junior and Junior Teams who participate in the AIM program at the State Shoot, with the intent that both trophies stay at Alexandria Shooting Park and be added to each year. Mark Stevens also requested help from any board members who may be interested. Glen Lonneman donated \$500, personally, for use towards the purchase. The board applauded Glen Lonneman for his generosity in purchasing the two perpetual trophies for Minnesota Youth Team Champions.

Sally Stevens reported that there will be few changes with this year's State Shoot, with an emphasis on information and organization. She stated that the MTA would have a presence at the Minnesota High School State Shoot, including brochures and information about our upcoming State Shoot, but needed help onsite. Glen Lonneman and George Pappas volunteered to work a table at the Minnesota High School State Shoot for the weekend. Discussion regarding the positive impact of increased youth shooters on our Minnesota clubs, and how we can encourage these shooters to shoot registered targets as well.

Lease Agreement with ASP

Glen still has to meet with Steve regarding the lease, which has been slow to progress.

New MTA Computer System for State Shoot

Vicky Townsend reported on the progress of the MTA's new computer system. Discussion focused on funds spent, equipment purchased, and equipment yet required for ease of use. At this time we are currently under budget. Glen Lonneman reported on the costs of broadcasting the scores throughout the grounds. A local company currently taking care of systems inside Alexandria Shooting Park with a two-tier set-up: If the basic system works the cost is \$300-500; if it requires the extra boost it will be \$1500.

George Pappas moved that we get the wireless system purchased; Tim Mackey seconded. Carried.

State Shoot Program

a) Progress on programs: Sally passed around a first draft and many board members have had a chance to look at it and offer input. Any information needed for the program must be in to the printer no later than Friday, May 20th.

b) Advertising for programs: More ads are needed for the State Shoot Program, and discussion revolved around ideas to generate more interest. Glen Lonneman asked that everyone work towards helping get ads from their own guns clubs and communities.

c) Event sponsors: Keith Koosman has not received any sponsors to this date with the exception of Dennis Devault, and stated difficulties in getting vendors to commit. Mark Stevens, on behalf of the Minnesota Youth Shotgun Association, donated \$1000 to sponsor the

Championship Singles on Saturday.

d) Mini-programs: Non-residents in the surrounding areas will continue to receive the State Shoot mini-program.

Trophy Package for 1st Time Clubs (throwing registered events)

Keith Koosman reviewed the trophy package options Shamrock Leathers and he developed to support gun clubs throwing ATA registered targets for the first time. Glen Lonneman also suggested that, in addition to this package, the MTA needs to support new clubs with the specifics of throwing a shoot. Discussion revolved around the number of trophies needed for a shoot, the cost and specifics of purchasing the trophies, and using Zimmerman as test for the program. Glen Lonneman moved that we go ahead with the proposal; Mark Stevens seconded. Carried unanimously.

Copyrighting MTA Materials

George Pappas stated that he thought it was good business for the MTA to copyright our information so that it can only be posted on our official website. George Pappas moved that the MTA copyright our formatted State Team list, MTA Newsletter, and our MTA minutes; Tom Sletta seconded. Carried unanimously.

Target Increase Request

Bob Munson spoke on behalf of the Alexandria Shooting Park Group of Six. He stated that, historically, the Alexandria Shooting Park was purchased with the intent of providing a place to hold Minnesota's State Shoot and while they are not focused on making a profit, as a business they need to at least break even. Bob Munson reported that this organization is losing approximately \$3,000-\$6,000 per year. He reiterated that their cost to the MTA has been \$0.08/target for the last eight years and they are requesting an increase of \$0.01, for a total of \$0.09/target.

Tom Sletta moved that the MTA board approve the increase to \$0.09/target to Alexandria Shooting Park; Sally Stevens seconded. Discussion revolved around the need to support Alexandria Shooting Park as host of the Minnesota State Shoot now and in the future. Carried unanimously.

New Business

a) Pre-Squad.com: Cindy Townsend requested board permission to purchase Pre-Squad.com for 2011, and reviewed the fees. The MTA has been charging \$2/person for people to use the service. Glenn Linden moved that we provide the approximately \$200 for two months' use; Sally Stevens seconded. Carried unanimously.

b) Elaine Bolich Trophy: Sally Stevens confirmed that the John Bolich family has agreed to continue to donate this trophy for 2011.

c) ATA Hall of Fame Trophy: Ron Noren requested that the MTA fully participate in the ATA Hall of Fame Trophy, including the fees. Keith Koosman moved that we participate in the ATA Hall of Fame program for 2011; Mark Stevens seconded. Carried unanimously.

d) Board of Directors Elections 2011: The following Zone Directors are up for election this year: Dave Stearns, Glenn Linden and Cindy Townsend. At this point Cindy Townsend is the only current board member who will be running again. George Pappas reiterated the importance of soliciting individuals who will benefit the MTA.

e) Increase of Funds Required for MN High School State Shoot: Mark Zauhar stated that, based on the increased number of shooters expected at the MN High School State Shoot, more money would be needed for the program. George Pappas moved that the MN High School State Shoot budget be increased from \$6000 to up to \$15,000; Glenn Linden seconded. Discussion revolved around the confirmation that these were unregistered targets being funded and some of the issues surrounding the situation. Carried; Perry Nodsle, Dave Smith, Cindy Townsend and Sally Stevens opposed.

f) Copyrighting our New Logo: Glenn Linden asked if the MTA should be copyrighting our new logo. Sally Stevens shared the wording on the invoice stating that the logo belongs solely to the MTA.

Ron Noren moved that we adjourn; Mark Stevens seconded. Carried.

Respectfully submitted,

Sally Stevens,
MTA Secretary